

# PARTNER IMPACT REPORT

This was the seventh year of partnership between Williams-Sonoma, Inc (WSI) and Galileo High School. Galileo is located in the Russian Hill neighborhood of San Francisco, just a short walk from the WSI office. Volunteers have participated in school-wide events but typically focus on providing support to students in the StartUP Academy, an entrepreneurship-focused pathway at Galileo.

The focus of the partnership is college-career readiness for students who are interested in starting their own businesses. Volunteers participate in mock interviews and resume workshops, judge business plan competitions and teach students about the principles of the supply chain. Over the course of the year, StartUP Academy students build revenue-generating businesses with the help of expert volunteers.

The partnership often also results in school-wide support. With offices closed due to COVID, WSI had almost \$12,000 worth of extra video production equipment. WSI volunteers coordinated with the Arts and Media Pathway at Galileo to donate the equipment so that students can produce professional quality content and learn how to use it in the future. We are excited to see this partnership continue to grow in the coming years!



## GALILEO HIGH SCHOOL

2021 - 2022

*"Thank you volunteers! We look forward to meeting and working with WSI in the future."*

- StartUP Academy students



### HIGHLIGHTS

7

# of partnership years

8.8K

All time # of students served

11.7K

2021-22 \$ in resources donated

### WE PARTNERED ON

BUSINESS PLAN  
ELEVATOR PITCH  
FEEDBACK

PRODUCT LIFE CYCLE  
PRESENTATION

VIDEO EQUIPMENT  
DONATION

